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# The Ten Things A New Manager Must Get Right From The Start!: Managing People Simplified (Business Skills Handbook Series- Managing People 2)



## Synopsis

Learn how to manage employees and become a good manager this weekend! Don't ruin your chances of being a great boss by making the same stupid mistakes a typical new manager makes. No matter how confident you are in your abilities there is always that defining moment that occurs as you transition from the excitement of being a new boss to the stomach churning fear that you might blow the opportunity to be a good boss. Until you have been a supervisor for a long time there is no way you can be really good at it. The problem is the world won't wait for you to learn on the job you need to be ready to earn the respect of your team from day one. This book is designed to give you the wisdom of 40 years of real world management skills experience packed in to a short powerful book you can read in one weekend to teach the management essentials you need to succeed. It explains the common mistakes the typical new manager will make so you won't fall in to the same traps they have. It explains the underlying motivations that prevent managers from being successful because they are trying to hard to be nice or too hard to be tough. It explains how "the New sheriff" strategy can destroy your ability to create a high functioning team. And it helps you learn the correct leader mindset you need to be the kind of boss that everyone will want to work for. Learn to avoid the stupid errors a new manager tends to make. Trying to be too nice Trying to be tough Trying to be the one with all the answers Trying to treat everyone the same Trying to impress

Learn to avoid the neurotic blocks to your effectiveness as a leader. The need to be liked, the need to be needed, the need to be right, the need to be treated fairly, the need to procrastinate, the need to value judge, and the need to resist reality are natural drives that keep people with a good heart from being a good boss.

Learn how to create the right leader mindset that will allow you to manage people effectively. Leaders will experiment with new methods, a BossHole will only do it the way they were taught. Leaders know that there are very few black and white issues, a BossHole will think that everything is either black or white. Leaders see the complexity in situations, a BossHole will see everything from their viewpoint only. Leaders prioritize the important few from the irrelevant many, a BossHole will do things in chronological order.

Do you know the top ten mistakes that new supervisors make? In this book you will not only learn what they are but learn how you can avoid making these preventable mistakes that cause your team to lose respect for you.

Would you rather be a respected leader who gets things done or a bad boss that people whisper about behind their backs. This book presents a real world step by step method for understanding how to turn a bunch of people who work in the same place in to a group of people working together to get good stuff done. Stop trying to figure this manager training out for yourself and let this book light the pathway to your success in building your management

skills. The first few months of a new management job or leadership position are stressful enough because you are trying to figure out your new role in managing people. Let this book show you how you can hit the ground running and be a respected, productive new leader, only a few days after reading this book. Scroll up and grab a copy today.

## **Book Information**

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## **Customer Reviews**

A book written at the 10,000 foot level. Not much if any detail in how to accomplish the goals/ideas of being a new manager. Buy the Kindle version for \$2 something. It isn't worth more than \$2 The last half of the book is an advertisement for his other book.

This is a book that really helped me get the idea of what to expect; as I just started a new management position. I really needed something that could help me improve my leadership ability and this was just the thing. I have been through a few other resources, have been to seminars, but nothing gave me as much useful info as this. It's simplified and written in a way that will help you

remember the key concepts effectively. I would get this if you are struggling in your management position or looking for something to prepare you. Here is something that really does the job and will help you do yours better!

Disclaimer: The author was my roommate in college for one year and remains a good friend. Having worked in a public sector bureaucratic organization for over thirty years, I have dealt with scores of managers. The overwhelming majority were incompetent. Some were willfully incompetent, others simply uninformed. Every one of them could have vastly improved their managerial skills by reading this book. If you are a manager, or an aspiring manager, or would simply like to be a more knowledgeable and valued employee, I can highly recommend this book. Dr. Alston's writing is lucid and straightforward. And the book is extremely practical. Start at the beginning and go through each chapter, putting into practice the concepts described. By the time you are finished I can practically guarantee you will find your job more satisfying and your job performance improved.

This book was excellent. I was able to sit down and read it in an afternoon. I found it simple; to the point; and very informative and helpful. I know that I will be able to apply many of its concepts to my own career. I would recommend this book for anyone who now finds themselves in any type of management position.

If you have recently become a manager/boss, or are looking forward to becoming one in the future this book is perfect for you! It's well written and easy to read, the author really knows a ton about the subject. It teaches you how to get off on the right foot as a manager as a tough yet understanding manager that gets results from members while building life long relationships. I highly suggest you pick up this book!

Fantastic reference for new managers but I could see this being a great book to help seasoned managers as well. The book is written from experience and is extremely valuable in the advice shared. Well structured and covers what your employees are expecting and need, as well as the companies point of view and what they expect and need. I really appreciated the section on "What not to do." Great advice again with things brought up I didn't even think of. Must read for new managers and highly recommended for seasoned managers as well for a refresher or to fix traps you have fallen into.

Awesome book. I am not even finished with it yet, but this is the s\*\*T. If you are first time manager or really any manager looking to help people to maximize their potential and build a great team, this grab this book. If you are manager and want to become a better leader, this is the book. If you are a leader looking to push your skill to the next level, this is the book.

I think this book was good, easily read and helpful. There is not a ton of content. But very easy points to review and practice. I am a newer manager, and I did learn things, somethings I knew but it's a good refresher and reminder.

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